

How to Make an Informed Decision When Comparing Cleaning Proposals

Understand what you're really paying for before making a decision.

You're comparing cleaning proposals and noticing differences in price. In many cases, that gap comes down to scope. What's included, how often it's done, and how clearly it's defined. Comparing scope is key to making an informed decision.

What to Check for in a Cleaning Proposal



Defined Service Areas

Know exactly which spaces are included so nothing is left out.



Detailed Task Breakdown

Look beyond general phrases and check for specific actions.



Task Frequency

Make sure each task has a clear schedule (e.g., daily, weekly, monthly).



Level of Detail

Understand how thoroughly each task is completed.

Why This Matters

A proposal may use general language like "clean bathrooms" without outlining specific tasks, frequencies, or level of detail. This creates gaps in expectations around what's included, how often it's done, and how thoroughly it's completed. Over time, that lack of clarity can lead to missed tasks, inconsistent service, or added costs.

We're Here to Help You Compare

No matter which cleaning provider you choose, a clearly defined scope makes all the difference. Share a competitor's scope with names and pricing removed, and the iNX team can help you evaluate it for a true apples-to-apples comparison.

